

DON'T FORGET THE ANNUAL SERVICE OF YOUR VESTERGAARD UNITS!

Although the de-icing season is not yet over, Vestergaard Customer Service department is already in preparation of the annual service tour and will send out the yearly quotation for this at the beginning of March.

In this connection, we would like to draw your attention to our

5% early-booking discount until April 5th 2013.

Should you wish us to send the quotation directly to you or a colleague, please revert with the respective e-mail address to

Gabriella Stuhler - e-mail : gs@vestergaardcompany.com

and you will receive this quotation automatically every year.

The Vestergaard Customer Service Team is ready!

In this issue:

- Annual Service
- VCAS Service Contract
- "Brush up" training
- Protection cover for telescope fluid hoses



A CONSIDERATION THAT PAYS WELL: VESTERGAARD COMPANY'S SERVICE CONTRACT

"Oh no!" you may say: same procedure as every year – we have to remember the service!

Why not consider taking advantage of a **SERVICE CONTRACT?**

A Service Contract will **facilitate** your life and give **substantial improvement** such as:

- **flexible contract duration** (3-5 years contract)
- **easier & earlier planning**
- **no delay in execution**
- **fixed prices for the whole contract period**
- **no annual price negotiations with your cost centre**
- **thus giving you an easy overview regarding costs**

Did we spark your interest?

Just contact our customer service-department. We will be pleased to submit to you the most appropriate solution - **cut to fit your requirements.**

For further information please contact:
Mrs. Gabriella Stuhler - gs@vestergaardcompany.com.

“BRUSH-UP TRAINING” FOR YOUR STAFF ON VESTERGAARD EQUIPMENT

Vestergaard Company offers training for mechanics and maintenance people, who wish to brush up their technical knowledge on Vestergaard units.

The training includes overall lectures in fluid, hydraulic, electrical and schematics according to the unit's manual; it can include practical trouble shooting for the mechanics and maintenance people directly on the equipment at your site too.

The training offered, corresponds to our standard training course procedure.

Needless to mention, that it can be custom-tailored to your requirements.

Should you have further questions or need more information, please contact our Customer Service department or head of Vestergaard Academy:

Mogens Malmstrøm Andersen
Email: ma@g-vestergaard.dk.

PROTECTION-COVER FOR TELESCOPE FLUID HOSES

Advantages:

- ◆ no UV-exposure, thus
- ◆ granting longer wear lifespan of hoses / cables
- ◆ noticeably longer replacement interval
- ◆ lower maintenance costs



Did we spark your interest?
We will be glad to send you our quotation.

YOUR VESTERGAARD CUSTOMER SERVICE TEAM!